



M I S S I S S I P P I  
**BCIA**  
BEEF CATTLE IMPROVEMENT ASSOCIATION

**Upcoming events:**

- August 3- Homeplace Feeder Calf Board Sale, Hattiesburg
- August 6-7- Deep South Stocker Conference, Montgomery, AL
- September 23-- Cattlemen's College Prairie
- September 24-- Cattlemen's College Poplarville, MS
- October 29-31- MSU-ES Cattle Artificial Insemination School, Mississippi State, MS
- November 11 MBCIA Annual Membership and Educational Meeting and Supper, Raymond, MS
- November 12- MBCIA Fall Bull and Heifer Sale, Raymond, MS

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**Fall Happenings**

**Nominations for Fall Sales**

The 2015 Mississippi BCIA Fall Bull and Heifer Sale will be held on Thursday, November 12, 2015, at the Hinds Community College Sales Facility, in Raymond, MS. The deadline to nominate bulls and heifers for this sale is September 15, 2015. Nomination forms are included in this month's newsletter. For more information about the sale please visit [msucares.com/livestock/beef/mbcia/bcia\\_bullsale.html](http://msucares.com/livestock/beef/mbcia/bcia_bullsale.html). Last year, 40 bred heifers sold for an average of \$2,430 per heifer.

**2014 BCIA Fall Bull Sale Averages**

	All breeds	Angus	Charolais	Hereford	SimAngus
Number of bulls sold	18	13	2	2	1
Gross receipts	\$65,300	\$46,550	\$8,500	\$7,300	\$2,950
Average price	\$3,841	\$3,879	\$4,250	\$3,650	\$2,950
High selling lot price	\$4,700	\$4,700	\$4,500	\$3,900	\$2,950

**Class is in Session**

Mississippi cattlemen and women won't want to miss this year's Mississippi Cattlemen's College, to be held Wednesday, Sept. 23 at the Prairie Research Unit in Prairie and on Thursday, Sept. 24 at White Sands Research Unit in Poplarville. The event, which is sponsored in part by Zoetis, will feature speakers and sessions encompassing a variety of topics important to farm and ranch owners and managers.

**AI School Continues**

For several years, Mississippi State University Extension Service has hosted a biannual Artificial Insemination School. This three day, 2 night learning opportunity offers producers the chance to learn AI techniques through interactive classroom sessions and hands-on, practical experience. The fall 2015 school will take place October 29-31 in Starkville. There will be an enrollment cap, so register early by visiting [msucares.com/livestock/beef/aischool.html](http://msucares.com/livestock/beef/aischool.html).

**BQA Trainings Scheduled**

Since the early 1990's beef producers across the nation have been trained to utilize practices recommended by the National Beef Quality Assurance (BQA) Program. Throughout October, Mississippi State University Extension will provide multiple training opportunities for beef producers to become BQA certified. These certifications will take place at the stockyards listed below (Note: other yards may be added).

- \* Hattiesburg –Tuesday, Oct. 13
- \* Senatobia – Monday, Nov. 2
- \* Macon– Tuesday, Oct.. 20

Also, to be scheduled in Brookhaven and Tylertown We hope to see you around this fall! Mark your calendars now!

## 2015 Homeplace Producers Feeder Calf Board Sale Results

Dr. Brandi Karisch – Extension Beef Cattle Specialist, Mississippi State University

The 8th annual Homeplace Producers Board Sale was held on August 3, 2015 at the Southeast Mississippi Livestock Auction in Hattiesburg, MS. Beef cattle producers from across the state marketed farm-fresh and assembled stocker cattle in 15 truck-load lots. The sale was broadcast live over the Internet by the Mississippi State University Extension Service.

This sale was a collaborative effort among producers, livestock marketers, Extension, Mississippi Farm Bureau Federation, Mississippi Beef Cattle Improvement Association, and the Mississippi Cattlemen's Association. With this type of auction format, cattle are not present at the sale facility. Video clips and descriptions of each load are posted prior to the sale, and broadcast during the sale for prospective buyers. This type of auction offers both the buyer and the seller flexibility in arranging future delivery dates.

Approximately, 1050 head of cattle were represented in 15 loads varying in weight, type, and management

The sale generated approximately \$1.52 million in total receipts. The cattle will be loaded at several different Mississippi locations through late October.

### Sale Summary

The seventh annual Mississippi Home-Place Producers Feeder Cattle Board Sale was held at Southeast Mississippi Livestock Exchange in Hattiesburg, MS on Monday, August 5, 2015. 15 pot-loads of cattle sold in 15 lots. Cattle were sold with a 2 percent shrink, unless otherwise noted, and a \$0.05 slide. On the mixed lots, heifers sold 8 cents back of the steers.

Feeder Steers: Bulk Medium and Large 1 and 2:

1 pot-load 600-699 lbs 218.50;

3 pot-loads 700-799 lbs 215.50-207.00;

2 pot-loads 800-899 lbs 201.00.

Mixed Feeder Steers and Heifers (steer prices listed):

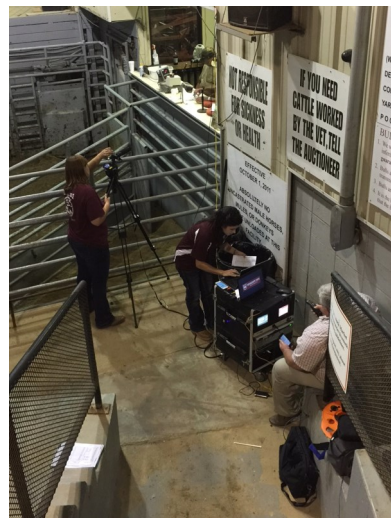
Bulk Medium and Large 1 and 2:

1 pot-loads 500-599 lbs 236.50;

4 pot-loads 600-699 lbs 225.00-233.50;

3 pot-loads 700-799 lbs 213.00-202.50;

1 pot-load 800-899 lbs 201.50.



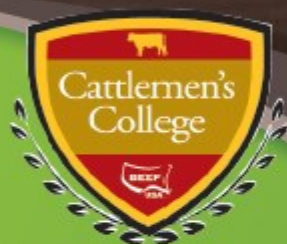
*Thanks to all the consignors, organizers and leaders who helped make the 2015 Homeplace Producers Feeder Calf Board Sale a big success! You can view videos of the cattle on our Youtube channel below!*  
[www.youtube.com/user/MSUBeefCattle](http://www.youtube.com/user/MSUBeefCattle)

# Cattlemen's College 2015

**September 23, 2015**  
**Prairie Research Station**  
**Prairie, MS**

**September 24, 2015**  
**White Sands Research Station**  
**Poplarville, MS**

Program begins at 8:00 a.m. both days  
*One exciting program, two great locations*



## Sponsors

Zoetis  
 National Grazing Lands Coalition  
 Mississippi Cattlemen's Association  
 Natural Resources Conservation Service  
 National Cattlemen's Beef Association  
 Mississippi State University Extension Service

### *Workshops Include:*

Forages  
 Animal Health  
 Ranch Management  
 Policy Updates  
 Industry Issues

**Lunch will be provided • There will be door pizes from vendors!**

*PLEASE RSVP TO MISSISSIPPI CATTLEMEN'S ASSOCIATION  
 WWW.MSCATTLEMEN.ORG OR (601) 354-8951 TO PLAN FOR MEALS*

## Speakers

### **BURKE TEICHERT**

*Consultant and retired manager*  
 Burke Teichert, former manager for Desert Land and Cattle. Drawing on his expertise and experience, Teichert will share his "Five Essentials of Successful Ranch Management."

### **DR. MARK ALLEY**

*Beef Technical Services Veterinarian, Zoetis*  
 Dr. Mark Alley is a native of Mississippi and is a former Clinical Associate Professor, College of Veterinary Medicine, NCSU, Raleigh, NC.

### **PHILIP ELLIS**

*2014 NCBA President*  
 Philip Ellis is a fifth generation rancher who stewards a commercial cow-calf operation in Bear Creek Valley in southeast Wyoming .  
 Originally, the Marsh and Ellis Ranch was a purebred Hereford herd but now it is a commercial cow, yearling operation with Red Angus and Hereford cross cattle. On the ranch, calving starts March-April and the calves are fed and marketed in September.

*Mississippi Beef Cattle Improvement Association—Productivity and Quality*

Mississippi Beef Cattle Improvement Assn.  
Box 9815  
Mississippi State, MS 39762

Phone: 662-325-7465 or 662-325-4344  
Fax: 662-325-8873

Email: bkarisch@ads.msstate.edu or  
cobie.rutherford@msstate.edu

Send questions or comments to Brandi Karisch, Extension Beef Cattle Specialist, or Cobie Rutherford, Extension Beef Cattle Associate Mississippi State University Extension Service

*Brandi Karisch*  
*Cobie Rutherford*

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Visit MBCIA online at  
<http://msucares.com/livestock/beef/mbcia/>

**MISSISSIPPI Membership Application**



Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_

County: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ Email: \_\_\_\_\_

(Check one) Seedstock:  Commercial:

Cattle breed(s): \_\_\_\_\_

Completed applications and \$5 annual dues or \$100 life-time dues payable to Mississippi BCIA should be mailed to:

**DID YOU KNOW?**

Lean beef is one of the most naturally nutrient-rich foods, providing 10 essential nutrients, including protein, zinc and B vitamins – and less than 10 grams of fat per serving! *Source: www.mybeefcheckoff.com*

**August 2015 – Management Calendar**

**GENERAL**

Start planning winter grazing and feeding programs evaluating cool-season pasture options and by-product commodity alternatives. Keep proper free-choice minerals, adequate shade, and clean water available for cattle at all times, and check mineral and water supplies often. Remove fly tags as they become ineffective, and implement additional fly control methods as needed. Maintain a complete herd health program in consultation with a veterinarian including internal and external parasite control and vaccinations. Rotationally graze summer pastures, clipping overgrown pastures or harvesting excess for hay. Avoid grazing heavily nitrogen fertilized sudangrass, sorghum-sudan hybrid, or pearl millet pastures during drought or cloudy weather. Drought-stressed corn is another candidate for high nitrate levels. Continue recording hay yields and forage testing each cutting. Store hay to minimize storage losses and allow matching of forage test results with individual lots of hay for use in hay feeding and supplementation decisions. Continue good production and financial record keeping.

**SPRING CALVING—January, February, March**

Plan for fall cattle working by determining vaccination, deworming, and implant needs and acquiring supplies ahead of time. Wean calves based on market and pasture conditions using weaning strategies that minimize calf stress. Consider early weaning this year. Monitor herd performance and nutritional status by recording weights and cow body condition scores at weaning. Assess weaning percentage (calves weaned/cows exposed to breeding) and cow efficiency (calf weight/cow weight). Put a heifer development program in action to reach target breeding weights by the start of the next breeding season keeping an eye on declining forage quality. Implement calf preconditioning, marketing, or retained ownership plans as appropriate considering seasonal price risks and breakevens on calves. Pregnancy check herd females 60 to 90 days after the end of the breeding season and implement an effective culling procedure for less productive or problem cattle. Establish permanent identification (tattoos or brands) for bred heifers that will remain in the herd.

**FALL CALVING—October, November, December**

Start preparing for the upcoming fall calving season. Cows need to be in moderately good condition prior to calving. Purchase or assemble calving supplies including calf identification tags and obstetric equipment. Move fall-calving heifers and cows close to handling facilities and observe cattle frequently.